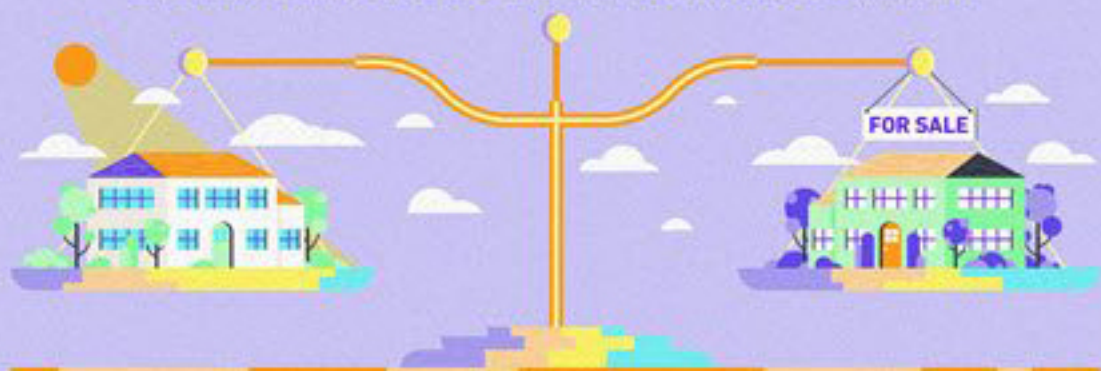


TIME TO SELL?

58% OF OWNERS

believe it's a sellers' market.

HERE ARE THE TOP REASONS SELLERS WANT TO SELL NOW:



40%

want a larger or nicer home

24%

are relocating to a new city

21%

want to pull out equity

20%

want a smaller or less expensive home

19%

have had a change in family status

15%

want to move to a better school district

BUT SELLING IS NOT WITHOUT CHALLENGES.

THESE ARE THE TOP CONCERNS OWNERS HAVE ABOUT SELLING:

30%

might not find another home they want

26%

are nervous prices might fall before selling

25%

might not find another home they can afford

23%

are worried that general economic conditions might discourage buyer

19%

are anxious the appraisal might come in low

Source: Redfin Research Center



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